

RELATIONSHIP SYSTEM OF FACTORING TRANSACTIONS PARTICIPANTS

Alena Frolova

Senior Lecturer in Ural State University of Economics

Yekaterinburg, Russia

Abstract. The article considers the problems of relations between the factoring transactions participants. The mechanism is proposed for the complex interaction of participants in the transaction, as a complex system with the presence features of the investigated financial product; principles factoring relationship are developed, characterizing the level of financial management culture. Factoring is considered as a form of not only financial services but also a complex system of relations between the factor-company, supplier and buyer of the goods. The data are studied on the development of agriculture sector in Russia. The strategic directions are represented for improving the elements of factoring system relations in the agricultural sector.

Keywords: factoring transactions; factoring potential; factoring relationships; Agriculture; financial product.

JEL codes: G30; Q14.

References

1. Babichev, S.N. Factoring: Textbook. M.: MFPA, 2010.
2. Goldstein, S.L. System integration business, intelligence, computer. Ekaterinburg: ID «Pirogov», 2010.
3. Kovalev, V.V. Financial management course Publishing house «Welby» 2008-448.
4. Sukhov, D.A. Factoring operations. MM: Top, 2012.
5. Treyvish, M.I. Banking fate of non-banking services // Banking in Moscow. 2011. № 3. S. 28-30.
6. Factoring: money to work (Results of the Year 2011: Yekaterinburg business leaders.) / National Business.2011. C.20-21.
7. Electronic journal «Bulletin of factoring» 2008-2010 [electronic resource]. URL: <http://www.factoringpro.ru>.
8. Gibalo, N.P., Sechkarev, G.G. Contractual relationships: the nature, character and function: Monograph, Kostroma, KSU 2000.

9. Shastitko, A.E. The choice of control mechanisms contractual relations in the conditions of economic regulation reform of the EU-Russia Cooperation Programme. M.: TEIS, 2004. - 60 p.
10. Sechkarev, G.G. Contractual relations in the modern economy of Russia: problem // Bulletin of KSU. 2004. - № 4.
11. Malakhov, V.I. The contract strategy for implementing investment and construction projects. - Moscow 2013.

Contact

Alena Frolova

Ural State University of Economics

62-562, 8th of March Str., 620144, Yekaterinburg, Russia

fro_as@mail.ru